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# CREW NETWORK FOUNDATION AWARDS 20 SCHOLARSHIPS TO COLLEGE STUDENTS PURSUING COMMERCIAL REAL ESTATE CAREERS

LAWRENCE, Kan., USA (July 19, 2018) – Commercial Real Estate Women (CREW) Network Foundation has selected 20 female college students to receive a total of \$100,000 USD in scholarships through the <a href="https://creativecolor.org/receive-a-total-no-network-network-no-network-no-network-no-network-no-network-no-network-network-network-network-network-network-network-network-network-network-network-network-network-network-network-network-network-ne

The scholarship program supports future female leaders as they pursue university-level education that will lead to careers in commercial real estate. Each scholar will receive \$5,000 USD for tuition and books, a paid internship opportunity during the summer of 2019, a complimentary 18-month CREW Network student membership, and a complimentary registration to the 2018 CREW Network Convention and Marketplace, Oct. 17-19 in San Diego, Calif.

"We are very excited to announce that we are able to provide five additional scholarships this year for a total of 20 for our Foundation's 20th Anniversary," said <a href="Christine Gorham">Christine Gorham</a>, 2018 CREW Network
Foundation Chair. "Our CREW Network Foundation Scholarship Program directly supports building the pipeline of young females pursuing careers in the commercial real estate industry. We believe that by financially supporting these students, we are encouraging and enabling the recipients to spend less time on the financial challenges of being a student and more time on learning about their areas of interest and specialization. The scholarship program also elevates the recipients through professional internships which will enhance their careers. And, by being part of the strong global organization of experts in CREW Network, the students are offered unparalleled partnerships, training and industry networking which will help them set off onto a solid career track upon graduation."

Launched in 2008, the CREW Network Foundation Scholarship program makes grants to deserving female students annually. Scholarship funds come from the CREW Network Foundation Scholarship Endowment and personal, CREW Network chapter and corporate contributions. The program is in its 11<sup>th</sup> year and has awarded \$860,000 in scholarships to date.

The 2018 winners (listed with majors/areas of study) are from colleges and universities throughout Canada and the U.S.:

# **Nicole Cummings**

Kansas City, MO / Finance & Real Estate Junior, University of Missouri-Columbia

Cummings credits her initial interest in commercial real estate to interning at a growing commercial developer during her senior year in high school. She went on to learn more about property management while working as a leasing consultant for luxury apartment communities in Kansas City. "I learned quickly that people make the world of difference in any organization, especially property management, and that having a great property management team adds a tremendous amount of value to any property," she said. Cummings hopes one day be an entrepreneur and sees real estate as an avenue to success.

## Augusta Gudeman

Raleigh, NC / Urban Planning & Public Policy Graduate, University of Michigan

Gudeman credits her interest in commercial real estate to the combination of her training in social science, policy, and planning. She has worked as a consultant in the weather satellite division of the National Oceanic and Atmospheric Administration (NOAA) in Washington DC and previously with the City of Ann Arbor (Michigan) to promote equity in water rates. Gudeman has also supported regional planning at the Chicago Metropolitan Agency for Planning, and researched housing policy for Global Detroit, an immigrant advocacy non-profit. She particularly values commercial real estate's relationship to land use policy and its potential for improving equity in society. Upon graduating in May, she hopes to work in the local public sector working at the intersection of economic development and sustainability in Los Angeles, Detroit, or Chicago.

#### **Amy Heinmets**

Ocean Township, NJ / Real Estate, Finance Senior, Temple University

Heinmets attributes her experience as a member of the executive board of her school's real estate club to her interest in the field. In addition, her internship experience at a brokerage firm has allowed Heinmets to see the commercial real estate world in action and provided her with the drive and skills to seek a career in real estate. She is looking forward to graduating in May 2019 and pursuing brokerage and commercial investments. Heinmets feels confident she can achieve her goals with the aid of some wonderful mentors and hopes that one day she can help young women entering the industry to do the same.

#### **Tiffany Hunter**

Omaha, NE / Real Estate and Land Use Economics Senior, University of Nebraska at Omaha

Growing up, Hunter was interested in becoming an entrepreneur, so the idea of owning and managing her own real estate assets was extremely compelling. Her passion for real estate was further solidified after taking her first real estate course in college, along with her participation in two student organizations, the UNO Honors Program and Rho Epsilon, where she serves as President. Currently, Hunter interns at Union Pacific Railroad (UP) in the Real Estate department where she is learning how to effectively communicate with customers/lessees, valuating properties, and drafting and interpreting contracts relative to real estate. "My goal is to invest in overlooked and impoverished communities, not only in the monetary form but in the form of knowledge and

opportunity," she said. "I want to work in commercial development or urban planning because I believe that the health of a community relies heavily on the health of its real estate."

## **Robin King**

Brunswick, ME / Master of Architecture Graduate Student, University of Wisconsin-Milwaukee

King will be pursuing a Master of Architecture degree with concentrations in ecological design at the University of Wisconsin-Milwaukee. She maintained a 4.0 grade point average through her undergraduate degree in architectural studies and has an internship with a commercial architecture firm in Milwaukee. Her passion is sustainable design and she would like to design commercial and residential buildings that are environmentally friendly. "Architecture is the perfect mix of technical and creativity," King said. "We spend most of our time indoors, so it is important to design beautiful, healthy buildings that help facilitate a superior quality of life."

# **Liana Langley**

Toronto, Ontario / Business Administration and Urban Development Senior | The University of Western Ontario-Ivey Business School

Langley has developed a strong passion for sustainable commercial real estate development and aims to dedicate her life to changing the built environment to benefit all individuals regardless of their socioeconomic class. In addition to her degree, she is completing the Ivey HBA Sustainability Certificate in preparation for a career within commercial real estate that merges sustainability with traditional real estate practices. Langley has studied abroad in Australia and China, and is currently completing a business development internship at an NGO in Tanzania, a developing region where she hopes to invest in one day. Ultimately, she would like to own her own real estate development firm and work to help other marginalized individuals/groups achieve their goals.

#### Trisha Mantri

Houston, TX / Finance and Management Graduate, University of Chicago, Booth School of Business

Mantri is a second-year MBA student at University of Chicago's Booth School of Business. Prior to her MBA, she started her career in commercial real estate finance at firms including Barclays Capital and GE Capital. Most recently, Mantri worked at Providence Equity's \$20 billion credit fund, helping to originate new CRE mortgage loans, as well as manage transactions through due diligence and recommendations to the investment committee. In 2017, she decided to pursue her MBA to invest in her own leadership, as well as seek a career transition to private equity. She is spending the summer at Lionstone Investments, a real estate private equity firm based in Houston. Mantri attributes much of her success to the incredible support of mentors throughout her career, and hopes to become a leader so that she can offer similar quidance to other women in the field.

## **Kennedy McGill**

West Columbia, SC / Architecture Senior, NC State University

McGill graduated from Clemson University in 2016 with a bachelor's degree in Architecture, and will be attending NC State University to complete a one-year professional program in Architecture. She has deepened her passions in programming and design working with a variety of corporate clients at McMillan

Pazdan Smith in Greenville, SC. Upon program completion, McGill plans to complete the final steps to obtain an Architectural license as well as continue working in the design field. She enjoys collaborating with clients, understanding their business, programming to their specific needs, and following through with thoughtful designs. Always eager to learn, McGill embraces new challenges and opportunities and looks forward to this next step to continue to shape her passions and interests in commercial real estate.

# **Gina Pfingston**

Hudson, NH / Candidate for MS, Real Estate Development Graduate, Massachusetts Institute of Technology

Pfingston has five years of commercial real estate experience, most recently based in Los Angeles as a Vice President with JLL in their Capital Markets Investment Sales Group. She has completed over \$540 million of investment sales including existing asset and development opportunities, specializing in multifamily product. Recent development assignments have sparked her interest in pursuing a deeper understanding of the development process and furthering her understanding of real estate finance. "I was inspired to view real estate as more than just a physical asset and compelled to explore a career shift to development," Pfingston said. "Developers act as the stewards of community change and have the opportunity to turn challenges into creative solutions by not just answering the question of 'what to build?' but by creating something that prioritizes community benefits and the transformative potential of real estate." She will be attending MIT in the fall to pursue a Master of Science in Real Estate Development.

## Kelly Reed

Gaithersburg, MD / Architecture & Civil Engineering Senior, The Catholic University of America

Reed is a senior at The Catholic University of America in a unique program studying both Architecture and Civil Engineering. Her interest in commercial real estate stems from both her education and her diverse internship experiences. She has interned for an architect, and owner's representative, and a general contractor learning about three very different yet vital sections of the industry. Outside of her education and internship experience, Reed is a member of the American Society of Civil Engineers and a part of the UCREW committee of CREW Washington DC. With the UCREW committee, she continually works to promote CREW Network to college students throughout the DC area. Upon graduation in May, she hopes to combine drive with her broad range of knowledge in the industry into a career in construction management.

## **Rachel Rosado**

Lima, OH / Real Estate and Marketing Senior, The University of Cincinnati

A Kolodzik Business Scholar at the University of Cincinnati double majoring in real estate and marketing, Rosado has continued to maintain a 3.9 GPA as a full-time student while interning part-time over the past year and a half. Her internship has helped guide her in the direction of pursuing a career in Leasing. "After meeting one-on-one with three real estate professionals in Cincinnati, I knew that commercial real estate was the industry I wanted to be in," Rosado said. "Through my internship experience, I've enjoyed working on something new every day and getting to touch on the finance, legal and sales aspect of the business." Her internship has provided exposure to the commercial real estate markets in Cincinnati, Denver, and Salt Lake City. Rosado recently completed a study abroad at Cambridge for real estate students, which exposed her to real estate projects and areas in London.

#### **Elyse Smith**

Ellicott City, MD / Architecture Senior, Virginia Tech

Smith is a senior at Virginia Tech studying Architecture, with a minor in Industrial Design. Her interest in architecture was sparked when she worked in the Appalachian region with a service organization to make homes "warmer, safer, and drier." Here she saw the importance and positive impact of the improved living spaces on the families and communities. She has completed internships in Dallas and the Baltimore region focusing on architecture in both the healthcare and religious sectors, and has broadened her perspectives by participating in a semester-long nomadic travel program throughout Europe. Smith is currently interning for an architecture firm in Baltimore which specializes in commercial development projects. During her thesis research this coming year, she plans to further study the relationship of design and the atmosphere, with a goal of addressing concerns such as permanence, material innovation, and user experience within the realm of architecture. Upon graduation, Smith anticipates working for a commercial architecture firm that promotes sustainability and collaboration through quality design work.

#### Kelly Smolenski

New Hyde Park, NY / Master of Science in Real Estate Development Graduate, New York University

Smolenski's professional and academic endeavors have always been concerned with the built environment. She aspires to manage a vertically integrated firm merging real estate development and architecture. Smolenski believes the ability to understand architecture, development and construction will allow her to make informed decisions and assume responsibility for what we build. Her goal is to synthesize her architectural background and the financial capability to initiate and execute projects that are capable of creating a meaningful and lasting impact. Despite academic success, it is soccer and track that have molded how she performs as a professional. The importance of communication and teamwork are embedded in all of her pursuits. "On the field, I learned what it meant to be a leader," Smolenski said. "I consistently look to be challenged professionally, academically and as an athlete, because pushing your limits leads to progress."

## **Dominique Staton**

Sanford, NC / Economics
Junior, University of North Carolina at Chapel Hill

Staton is an Honors Student and Army ROTC Cadet at the University of North Carolina at Chapel Hill. She is majoring in Economics with a double minor in Entrepreneurship and Military Science and Leadership. This summer, she is competing for acceptance into the Kenan Flagler Business School, where she plans to complete a Bachelor's of Science in Business Administration with a Real Estate focus. Staton looks forward to building a career in investment finance and commercial real estate upon graduation. Her sincere interest in real estate stemmed from her dream to create a nationwide network of combined homeless shelters and rehabilitation centers that caters to the unique needs of every person who walks through the door. "In order to build my real estate career and make my vision a reality, I need a strong network of people who are dedicated to excellence in real estate," Staton said. "That is something CREW Network embodies."

# **Macy Trizonis**

Jacksonville, FL / Business Administration-Finance and Real Estate Senior, University of Florida

Trizonis is working on a combined degree Master of Science in Real Estate Program that allows her to concurrently work toward a undergraduate degree in Finance and a graduate degree in Real Estate. She finds the tangibility of real estate paired with the analytical side of finance to be a great match for her strengths. Her involvement in the UF Real Estate Society during her freshman year initially sparked her interest in the commercial real estate field. Trizonis also holds a position as a Teaching Assistant for a Real Estate Analysis course and has had two internships in the field. Her current internship in New York City has exposed her to the acquisitions side of the industry which she hopes to pursue a career. "I am excited about the wide variety of opportunities available to me through the many sectors of the commercial real estate industry and I hope to one day be able to offer some of the same opportunities to others," Trizonis said.

#### **Ashli White**

Atlanta, GA / Business Administration-Management Junior, Queens University of Charlotte

White credits her interest in commercial real estate to her volunteerism and her mother's experience in commercial lending. Her main career objective is to diversify top-level management in organizations. White believes CREW Network is so important because of its focus on gender equity and greater diversity overall in a white, male-dominated field. "I volunteer with a film called 'The Gullah Project' that is about the Gullah people of coastal South Carolina and their fight to preserve their land and culture from high-end CRE developments," she said. "I want to work in CRE Human Resources where I can push for diversity and inclusion in terms of both race and gender. I also want to help improve companies' corporate social responsibility when it comes to developing in communities like those of the Gullah people." White is currently working as a Product Manager Intern with Oracle NetSuite in San Mateo, CA.

#### **Tara Wilson**

Western Springs, IL / Real Estate & Finance Senior, University of Wisconsin – Madison

Wilson's interest in real estate began when she worked for a civil engineering firm and has escalated since taking more business classes and gaining experiences. She has found real estate to be the perfect outlet for her love of problem solving and creating relationships. During her junior year, Wilson was honored with Wisconsin Real Estate Alumni Association's Stephen Malpezzi Tradition and Innovation Scholarship Award. In addition, Wilson and two classmates instituted a WIRE (Women in Real Estate) Club on campus. She hopes to build a community of ambitious women and connect them with professionals in the industry, while promoting confidence and success. Wilson is currently interning with Wells Fargo CRE in Chicago. Upon graduation, she hopes to utilize her leadership skills in the industry to conserve both people and natural resources.

#### **Chantal Wing**

Calgary, AB / Real Estate Studies Graduate, University of Calgary-Haskayne School of Business

Wing began her career in real estate by completing her Bachelor of Science in Civil Engineering from the University of Calgary in 2010. For the past eight years, she has been working as a Project Manager and

Engineering Consultant shaping communities in the Calgary area through the growth of Residential, Industrial, and Commercial land developments. In 2016, Wing began her Master's Degree in Business Administration studies to further her career in land development while expecting her first child, and will complete her degree in June 2019. She has also been a member of CREW Calgary since 2015 and recently co-chaired the Events Committee. "I am passionate about women helping women," Wing said. "We need to build each other up and support one another." Her success is driven by her passion for difficult assignments—the more complicated the better. Finding the right design solution that works for the developer and the community at large is a challenge that she can't resist.

#### **Alexis Zamora**

Missouri City, TX / Finance Junior, The University of Texas at Austin

Zamora's journey in real estate stemmed from watching her parents manage rental properties. Since obtaining her own real estate license, she has gained valuable tools working at an apartment locating company, a student housing complex, and an advertising agency. Aside from her work experiences, Zamora has found ways to expand her leadership skills in her community and in the finance industry. During her time at The University of Texas, she has been involved in Texas Sweethearts, a women's service organization dedicated to serving the Austin community. In addition, she was chosen to attend the Goldman Sachs Women's Leadership Camp in New York City. Through her experiences as a leasing agent, her involvement in CREW, and her university's Undergraduate Real Estate Society, she has become most interested in the development side of commercial real estate, and has acquired a passion for developments that are sustainable both socially and environmentally.

## **Brooke Zentmeyer**

Cincinnati, OH / Honors English, Environmental Science Senior, University of Notre Dame

From an early age, Zentmeyer's father, a civil engineer, stimulated her interest in commercial real estate by showing her the many ways it intersects with environmental topics. "My dad would come home from property visits and tell me about the unique problems he faced at each one," she said. "I had a million questions but he always had the answers." His continued support spurred her to choose a major in Environmental Science through which she has taken courses that have introduced her to the many legal issues that connect commercial real estate and the environment. Zentmeyer is an active member of the Notre Dame Mock Trial Team, and is spending the summer of 2018 working as a legal intern. Following graduation, she hopes to pursue a career in Environmental Law.

# **About CREW Network and CREW Network Foundation**

CREW Network is the industry's premier business networking organization dedicated to advancing women in commercial real estate globally. CREW Network members comprise more than 10,000 professionals worldwide and represent nearly all disciplines of commercial real estate—every type of expert required to "do the deal." Learn more at <a href="mailto:crewnetwork.org">crewnetwork.org</a> and follow CREW Network on <a href="mailto:Facebook">Facebook</a>, Twitter, LinkedIn, YouTube and Instagram.

<u>CREW Network Foundation</u>, incorporated in 1998 as the 501(c)(3), philanthropic arm of CREW Network, continues to stand as the sole foundation dedicating its resources to support the mission of CREW Network while building opportunities for women and girls in commercial real estate.